

Media Release

Perpetual strengthens its global distribution capability with three key appointments

11 February 2021

Perpetual Limited (Perpetual) has announced three key appointments as the Group's global distribution strategy gains momentum across its asset management divisions.

In Perpetual Asset Management Australia, Ben Daly has been appointed as Director of Institutional Business with a focus on the Australian market. Mr Daly has extensive experience in the investment industry and has previously held senior leadership roles at T. Rowe Price and Goldman Sachs.

Nicole Aubrey has also been appointed as Senior Manager National Accounts for Australia. She has more than 18 years' experience in financial services and has held roles with HRL Morrison, Pandal Group and Investors Mutual.

In Perpetual Asset Management International, Rob Kenyon has been appointed as Head of Intermediary & Business Management, Americas, and is based in greater New York. He is responsible for leading intermediary distribution across the Americas for both Trillium Asset Management (Trillium) and Barrow Hanley Global Investors (Barrow Hanley), both recently acquired by Perpetual¹. He reports into Chuck Thompson, Head of Distribution & Strategy, Americas.

Commenting on the appointments, Global Head of Distribution, Adam Quaife said, "Strengthening our distribution capability in Australia and overseas remains essential as we look to build on our existing presence and extend the reach of Trillium and Barrow Hanley. In addition, we are now seeing a rotation to recovery and an uptick in client search activity for our broad capabilities, so the team is now very well placed and well-resourced to further bring our strategies to market going forward.

"As Perpetual continues to accelerate its global distribution strategy across different capabilities and geographic markets, these appointments in both Australia and the US, are key in helping us open up new markets and opportunities.

"With impressive track records and deep expertise across institutional and retail markets, it's great to have Ben, Nicole and Rob join our distribution team of now more than 70, to further extend our reach in Australia and globally over time."

Mr Daly and Mr Kenyon have already assumed their roles, while Ms Aubrey will commence early March 2021.

– Ends –

¹ Perpetual acquired a 75% interest in Barrow Hanley.

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About Perpetual

Perpetual is a financial services group operating in asset management, financial advisory and trustee services. Our origin as a trustee company, coupled with our strong track record of investment performance, has created our reputation as one of the strongest brands in financial services in Australia. Perpetual Asset Management Australia and Perpetual Asset Management International are divisions of the Perpetual Group. For further information, go to www.perpetual.com.au